



**STOCK
SUPERSTARS
REPORT**

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Lessons From the Stock Superstars Report Strategy: 2024 in Review

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Lessons From the Stock Superstars Report Strategy: 2024 in Review Harnessing the Power of “Guru” Investors

- Overview of the Stock Superstar Report Genesis
- Overview of SSR and Stock Market Performance
- Review Holdings From Each Approach To Help Understand Each Approach



American
Association of
Individual
Investors

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Popular Approaches

- AAI has examined the characteristics of successful investors (Guru) and common factors
- AAI's superstar guru screens are inspired by their works and philosophies
 - The passing companies do not necessarily reflect stocks they would invest in
- Tracking performance of our interpretation of these approaches on AAI.com
- Tables of companies passing screens and performance results available on AAI.com within "Stocks" section of site

AAI Stock Screens

- Screens can help to identify and analyze stocks in an organized, systematic and disciplined fashion
- Passing companies represent candidates for consideration which capture the style of each approach
- Challenge of establishing portfolio management rules consistent with each approach
- Challenge of selecting approaches which are complimentary with each other

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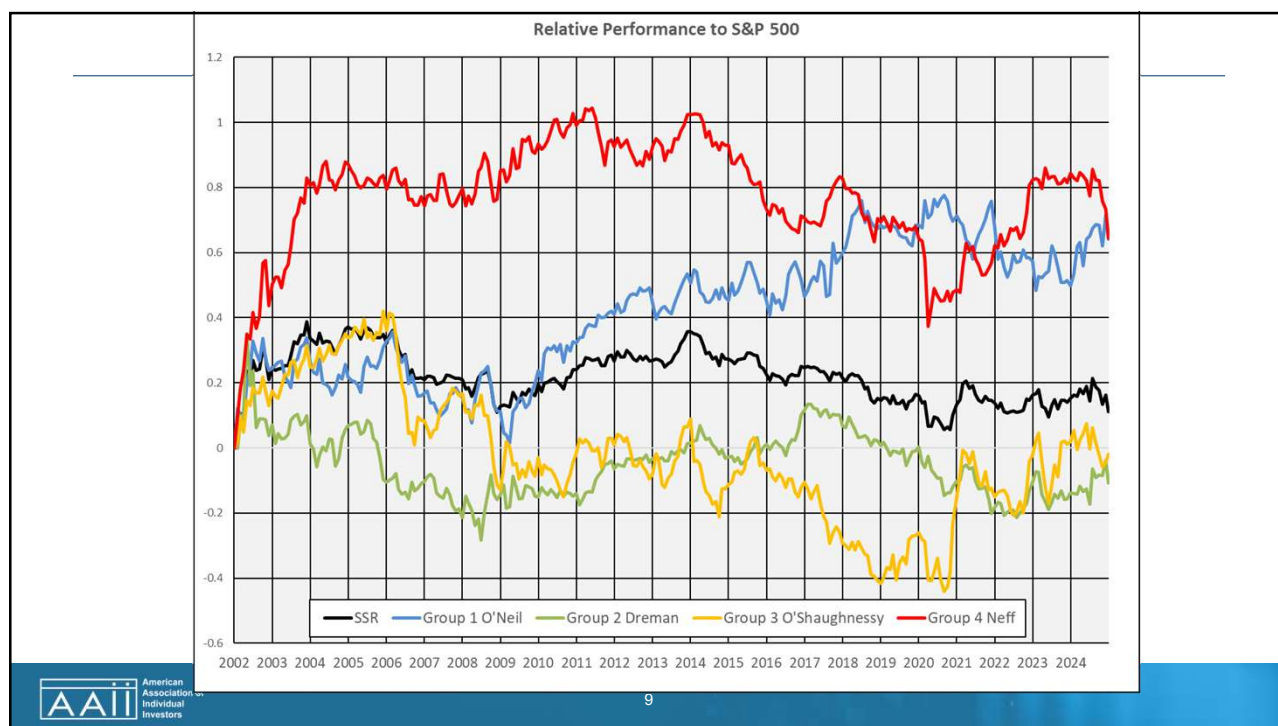
AAII Stock Screen Performance History (1998 - 2024) Guru Screens																																
Strategy	Average Annual					Risk	Adj	Gain/(Loss) (%)		Monthly	% of	Yrs	Risk	Std	Dev	r2	r2	r2	r2	r2	r2	r2	r2	r2	r2	r2						
	Price Gain/(Loss) (%)							10/2022	1/2022																		Variability	Largest	Pos	S&P	Index	(X)
	1	3	5	10	20																											
Yr	Yr	Yr	Yr	Yr	Yr	Since	Return	10/2022	1/2022	Bear	Bull	Gain	Loss	Yrs	500	(X)	(%)	S&P	S&P	S&P	S&P	S&P	S&P	S&P	S&P	S&P	S&P					
O'Shaughnessy: Tiny Titans	47.3	29.9	38.3	22.7	15.8	24.7	18.2	123.8	(1.9)	37.4	-35.9	81	81	1.91	29.5	38	48	54	32	37	46	45	52	50	50	50	50					
O'Neil's CAN SLIM	39.3	11.5	25.8	10.6	14.8	19.5	15.7	60.7	(13.8)	69.6	-23.1	70	70	1.82	28.1	9	13	15	8	9	12	12	15	15	15	15	15					
Graham—Enterprising Inv Rev	(11.5)	13.6	23.0	12.0	18.4	18.3	15.2	49.2	(1.6)	36.4	-22.4	74	67	1.76	27.1	29	37	39	19	37	29	42	34	42	42	42	42					
O'Shaughnessy: SmCo Grth & Val	38.9	11.1	32.4	18.5	15.7	18.7	15.2	73.5	(20.9)	77.9	-30.2	78	70	1.85	28.5	30	43	49	23	33	40	42	46	48	48	48	48					
O'Shaughnessy: Growth II	54.1	24.1	31.8	18.0	13.3	17.0	14.8	98.6	(3.7)	45.0	-28.5	85	63	1.61	24.8	47	63	68	38	48	59	60	65	64	64	64	64					
Stock Market Winners	34.3	2.0	(3.8)	6.4	10.1	15.1	14.0	39.7	(24.1)	22.0	-24.9	74	63	1.37	21.2	12	18	20	9	15	16	19	19	18	18	18	18					
Drehaus Revised	10.4	9.4	9.3	9.4	16.7	17.4	13.8	59.4	(17.7)	85.8	-54.9	70	63	2.25	34.8	20	31	37	18	19	33	26	38	30	30	30	30					
Dreman With Est Revisions	16.8	13.2	14.6	11.3	13.6	14.5	13.4	90.6	(23.8)	30.9	-34.0	89	70	1.47	22.8	46	55	50	34	52	46	58	45	48	48	48	48					
Buffett: Hagstrom	15.5	6.9	15.1	11.0	11.6	13.4	13.2	59.7	(23.6)	16.0	-19.0	85	74	1.14	17.5	77	80	71	70	71	78	74	72	66	66	66	66					
O'Neil's CAN SLIM No Float	34.7	5.1	10.6	9.8	8.5	13.6	12.9	52.1	(23.7)	23.5	-35.5	85	56	1.35	20.9	41	46	46	39	35	49	39	49	39	39	39	39					
Lakonishok	33.9	3.7	10.7	10.5	12.2	13.2	12.8	43.5	(22.4)	17.0	-23.4	70	59	1.23	19.0	56	74	71	44	59	68	73	69	68	68	68	68					
Neff	7.8	4.8	5.5	4.6	7.2	13.7	12.7	62.5	(29.1)	32.6	-31.3	74	59	1.63	25.1	58	69	68	44	65	59	72	63	67	67	67	67					
Buffettology: Sustainable Growth	20.4	11.1	20.7	16.1	13.2	13.2	12.6	77.7	(22.8)	17.7	-20.4	85	67	1.31	20.2	70	78	74	62	67	74	75	74	70	70	70	70					
Kirkpatrick Growth	45.3	15.3	23.0	11.7	12.9	14.0	12.6	65.5	(7.4)	64.1	-23.1	59	59	1.92	29.6	22	32	34	23	17	39	22	37	29	29	29	29					
O'Neil's CAN SLIM Rev 3rd Ed	(6.0)	(20.2)	(3.9)	7.6	8.4	14.0	12.6	(10.1)	(43.6)	52.7	-26.7	63	52	1.90	29.3	18	24	25	20	12	29	16	28	21	21	21	21					
Piotroski: High F-Score	6.6	(6.7)	(0.4)	(9.1)	6.5	13.4	12.2	14.1	(28.8)	43.1	-42.0	70	48	2.06	31.8	26	33	34	19	30	28	36	30	35	35	35	35					
Graham—Defensive Inv (Non-Util)	(6.3)	(0.7)	5.1	4.8	9.7	11.8	11.6	26.7	(22.7)	25.8	-18.3	78	63	1.37	21.1	51	66	68	37	59	56	69	62	70	70	70	70					
Buffettology: EPS Growth	21.6	8.5	15.7	12.4	11.5	11.6	11.4	75.8	(27.4)	16.0	-20.8	85	70	1.26	19.4	73	83	77	65	69	80	77	78	72	72	72	72					
Drehaus	17.6	8.6	6.1	9.8	14.1	11.9	11.4	66.6	(23.1)	51.3	-34.3	63	56	2.26	34.9	29	35	43	29	23	40	28	46	35	35	35	35					
Zweig	(23.0)	(1.1)	3.5	1.6	1.3	11.3	11.1	12.6	(14.1)	32.7	-24.2	70	56	1.78	27.5	33	40	34	26	34	38	37	33	35	35	35	35					
Kirkpatrick Value	23.2	15.7	32.4	12.3	11.2	10.7	10.5	79.7	(13.7)	49.0	-25.3	63	56	2.08	32.1	13	18	19	9	17	15	20	16	21	21	21	21					
O'Shaughnessy: Grth Mkt Leaders	34.8	17.7	14.7	11.6	9.1	9.1	8.7	71.7	(5.0)	20.7	-18.6	78	48	1.22	18.9	59	63	56	48	59	60	59	54	55	55	55	55					
Templeton	13.3	16.9	10.0	6.3	8.4	9.4	8.7	92.9	(17.1)	21.3	-37.6	78	56	1.45	22.4	51	59	53	43	51	55	58	51	49	49	49	49					
O'Shaughnessy: All Cap	(8.2)	(5.5)	2.2	4.3	5.7	9.4	8.4	20.4	(30.0)	24.0	-32.0	67	44	1.60	24.7	52	64	65	36	62	52	72	57	68	68	68	68					
Weiss Blue Chip Div Yield	(4.0)	2.2	3.8	5.5	7.5	8.9	8.2	20.9	(11.7)	16.0	-16.9	78	59	1.30	20.1	51	57	53	39	57	49	60	49	53	53	53	53					
Wanger (Revised)	48.3	17.0	10.2	8.1	8.8	9.1	8.1	84.2	(13.0)	35.1	-19.8	63	63	1.51	23.3	50	60	59	45	47	57	56	58	57	57	57	57					
Lynch	12.8	15.5	7.1	4.0	4.6	8.6	8.0	58.6	(2.7)	18.9	-28.1	74	48	1.24	19.2	44	51	48	34	48	45	52	45	47	47	47	47					
Dreman	17.7	(5.6)	(2.8)	1.5	4.0	7.3	6.2	22.1	(31.1)	23.9	-31.4	63	52	1.29	20.0	51	64	58	35	63	53	71	52	58	58	58	58					
Graham—Defensive Inv (Util)	12.3	1.6	(0.4)	3.0	5.1	6.3	6.1	11.5	(5.8)	14.0	-13.7	74	48	1.04	16.0	23	27	21	13	33	20	32	18	23	23	23	23					
Magic Formula	17.2	1.5	4.2	2.5	2.9	6.8	4.3	40.8	(25.7)	30.7	-22.5	63	37	1.59	24.5	51	62	62	42	52	56	63	59	62	62	62	62					
O'Shaughnessy: Value	13.0	5.0	7.4	4.8	3.0	5.5	3.9	41.6	(18.3)	22.0	-23.8	70	41	1.29	19.9	69	67	59	47	83	54	75	52	62	62	62	62					
Rule #1 Investing	63.2	5.0	(1.1)	(2.4)	4.8	7.7	3.9	154.5	(54.4)	44.3	-54.2	67	41	2.14	33.0	44	46	42	39	42	42	45	41	38	38	38	38					
Kirkpatrick Bargain	4.6	3.2	7.8	2.1	7.0	5.9	3.8	41.0	(22.1)	28.7	-29.7	67	48	1.41	21.7	39	49	49	30	42	44	49	49	46	45	45	45					
Muhlenkamp	51.6	11.7	24.1	13.4	(0.4)	4.5	0.5	65.4	(15.7)	30.5	-27.7	67	56	1.63	25.1	35	44	48	26	40	37	48	43	49	49	49	49					
Fisher (Philip)	16.9	2.1	7.4	9.1	3.4	5.8	(0.1)	10.3	(3.4)	32.8	-27.9	52	33	2.15	33.2	38	41	37	35	35	40	37	38	35	35	35	35					
T. Rowe Price	(30.1)	(36.5)	(16.0)	(3.7)	1.7	4.7	(0.9)	(46.9)	(51.8)	33.5	-32.6	63	44	1.89	29.1	23	26	24	21	21	25	25	25	21	21	21	21					
Schloss	7.7	0.7	(2.4)	(5.9)	(0.8)	4.1	(3.0)	67.2	(38.9)	31.9	-40.4	56	30	2.04	31.4	22	23	25	20	21	20	24	22	26	26	26	26					
Est Rev Up 5%	34.3	11.9	18.4	13.5	18.2	21.7	17.3	75.8	(20.4)	30.8	-27.7	81	78	1.70	26.2	49	61	62	47	42	64	51	65	54	54	54	54					

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The Stock Superstars Report

- Take the “best of the best” from AAIL stock screens
- Approaches that have performed well over the long-term and various market environments
- Differing investment styles that perform better at different points in the market cycle
- Quantitative (rules-based) buy and sell decisions
- Combine into a diversified portfolio
 - Style diversification
 - Sector/industry diversification
 - Size diversification

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Annual Return	SSR*	Group 1 O'Neil*	Group 2 Dreman**	Group 3 O'Shaugh***	Group 4 Neff*	IYY (G1 & G4)*	IYY G2**	IYY G3***
YTD	18.7%	38.6%	26.7%	19.4%	1.5%	24.2%	24.2%	24.2%
1 Yr	18.7%	38.6%	26.7%	19.4%	1.5%	24.2%	24.2%	24.2%
2 Yr	21.6%	27.0%	24.3%	24.4%	14.2%	25.3%	25.3%	25.3%
3 Yr	7.5%	5.3%	10.3%	7.8%	7.2%	8.1%	8.1%	8.1%
5 Yr	12.6%	13.2%	10.3%		11.7%	13.9%	13.9%	
10 Yr	10.8%	13.4%	11.0%		8.4%	12.5%	12.5%	
15 Yr	12.8%	15.4%	13.4%		10.4%	13.5%	13.5%	
20 Yr	8.4%	11.2%			7.7%	10.2%		
Inception (ann'l)	9.5%	11.2%	9.8%	23.2%	11.1%	9.4%	10.5%	17.6%
Inception Total	704.5%	1,047.7%	460.8%	411.3%	1,035.4%	687.7%	519.9%	113.0%
Inception Age (yrs)	23.00	23.00	18.33	4.67	23.00	23.00	18.33	4.67

*SSR portfolio, G1 & G4 portfolios inception 1/1/2002
 *G2 portfolio inception 9/1/2006
 *G3 inception 4/30/2020
 Data through 12/31/2024

AAII American Association of Individual Investors

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Performance								
Stock Superstars								
	Portfolio	Group 1	Group 2	Group 3	Group 4	IVY		
Total Return	2024	18.7%	38.6%	26.7%	19.4%	1.5%	24.2%	
	2023	24.5%	16.4%	21.9%	29.7%	28.4%	26.3%	
	2022	(16.0%)	(27.7%)	(13.2%)	(19.1%)	(5.6%)	(19.5%)	
	2021	29.2%	32.6%	18.3%	28.7%	45.3%	26.3%	
	2020	12.9%	20.1%	3.0%	25.0%	(3.0%)	20.2%	
	2019	32.6%	31.0%	28.5%	49.6%	25.9%	30.9%	
	2018	(10.8%)	3.9%	(10.3%)	(16.5%)	(18.4%)	(5.1%)	
	2017	18.0%	22.2%	15.8%	0.7%	40.0%	21.2%	
	2016	13.8%	12.3%	23.3%	7.4%	8.4%	12.0%	
	2015	(3.1%)	0.9%	5.9%	5.8%	(17.2%)	0.5%	
	2014	4.4%	7.5%	8.7%	(9.1%)	3.0%	12.7%	
	2013	44.0%	40.3%	38.6%	54.3%	44.5%	32.6%	
	2012	16.2%	19.6%	19.8%	5.8%	15.8%	16.1%	
	2011	4.3%	11.3%	10.5%	3.5%	(6.5%)	1.1%	
	2010	19.5%	22.7%	15.7%	14.7%	21.5%	16.4%	
	2009	34.3%	40.1%	23.0%	40.2%	33.6%	28.5%	
	2008	(43.5%)	(41.5%)	(34.2%)	(55.2%)	(35.8%)	(37.2%)	
	2007	5.5%	3.6%	(5.4%)	14.0%	10.3%	5.8%	
	2006	3.0%	(1.8%)	15.7%	(14.4%)	9.5%	15.3%	
	2005	(0.3%)	16.2%	(12.5%)	5.9%	(3.2%)	6.1%	
	2004	14.3%	4.8%	16.1%	20.6%	17.7%	11.8%	
	2003	40.2%	31.4%	20.7%	37.3%	71.9%	30.4%	
	2002	0.5%	(0.2%)	(21.4%)	(6.1%)	27.7%	(22.1%)	
		Inception	704.5%	1047.7%	460.8%	411.3%	1035.4%	687.7%
		Inception (Ann'l)	9.5%	11.2%	7.8%	7.4%	11.1%	9.4%
Risk	Risk Index	1.15	1.50	1.17	1.33	1.20	1.00	
	Std. Dev.	20.3%					17.7%	



American Association of Individual Investors

Performance as of 12/31/2024

Performance as of 12/31/2024

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Total Returns										
S&P Indexes	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
S&P 500	25.0%	26.3%	(18.1%)	28.7%	18.4%	31.5%	(4.4%)	21.8%	12.0%	1.4%
S&P 500 Growth	36.1%	30.0%	(29.4%)	32.0%	33.5%	31.1%	(0.0%)	27.4%	6.9%	5.5%
S&P 500 Value	12.3%	22.2%	(5.2%)	24.9%	1.4%	31.9%	(9.0%)	15.4%	17.4%	(3.1%)
S&P MidCap 400	13.9%	16.4%	(13.1%)	24.8%	13.7%	26.2%	(11.1%)	16.2%	20.7%	(2.2%)
S&P MidCap 400 Growth	15.9%	17.5%	(19.0%)	18.9%	22.8%	26.3%	(10.3%)	19.9%	14.8%	2.0%
S&P MidCap 400 Value	11.7%	15.4%	(6.9%)	30.7%	3.7%	26.1%	(11.9%)	12.3%	26.5%	(6.7%)
S&P SmallCap 600	8.7%	16.1%	(16.1%)	26.8%	11.3%	22.8%	(8.5%)	13.2%	26.6%	(2.0%)
S&P SmallCap 600 Growth	9.6%	17.1%	(21.1%)	22.6%	19.6%	21.1%	(4.1%)	14.8%	22.2%	2.8%
S&P SmallCap 600 Value	7.6%	14.9%	(11.0%)	31.0%	2.5%	24.5%	(12.6%)	11.5%	31.3%	(6.7%)

Source: S&P Dow Jones Indices LLC. Data as of 12/31/2024.

Total Returns				
S&P Indexes	1 Yr	3 Yr	5 Yr	10 Yr
S&P 500	25.0%	8.9%	14.5%	13.1%
S&P 500 Growth	36.1%	7.7%	17.1%	15.3%
S&P 500 Value	12.3%	9.2%	10.5%	10.0%
S&P MidCap 400	13.9%	4.9%	10.3%	9.7%
S&P MidCap 400 Growth	15.9%	3.3%	10.0%	9.9%
S&P MidCap 400 Value	11.7%	6.3%	10.2%	9.1%
S&P SmallCap 600	8.7%	1.9%	8.4%	9.0%
S&P SmallCap 600 Growth	9.6%	0.4%	8.2%	9.5%
S&P SmallCap 600 Value	7.6%	3.2%	8.1%	8.2%

Source: S&P Dow Jones Indices LLC. Data as of 12/31/2024.

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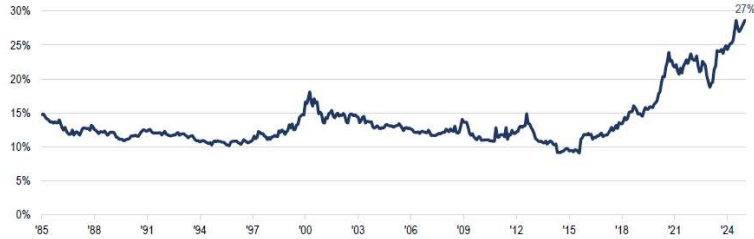
The S&P 500 Is Very Concentrated

S&P 500 INDEX: THE LARGEST 5 NAMES

First Trust

MARKETS

% SHARE OF S&P 500 INDEX



TOP 5 MEMBER FIRMS BY WEIGHT IN THE INDEX

Ticker	Company Name	Weight in S&P 500 Index (12/31/24)
AAPL	Apple Inc.	7.60%
NVDA	NVIDIA Corporation	6.61%
MSFT	Microsoft Corp.	6.29%
AMZN	Amazon.com, Inc.	4.12%
META	Meta Platforms, Inc.	2.56%

Source: First Trust, Bloomberg, FactSet. Data from 12/31/1984 to 12/31/2024. References to specific companies or securities should not be construed as a recommendation to buy or sell any such security, nor should they be assumed profitable. The S&P 500 index is an unmanaged index of 500 companies used to measure large-cap U.S. stock market performance. Investors cannot invest directly in an index.

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Performance of "Magnificent 7" stocks in S&P 500*

Indexed to 100 on 1/1/2021, price return



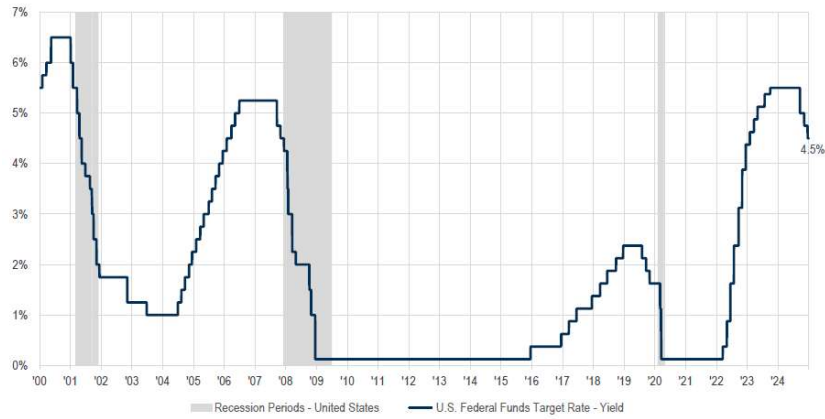
Source: J.P. Morgan Asset Management; data as of 12/31/24

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U.S. FEDERAL FUNDS TARGET RATE

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Source: Data Trek Research



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S&P 500 Sectors	Total Returns					
	2024	2023	2022	2021	2020	2019
Communication Services	40.2%	55.8%	(37.7%)	16.0%	23.6%	32.7%
Information Technology	36.6%	57.8%	(27.6%)	34.7%	43.9%	50.3%
Financials	30.6%	12.2%	(10.5%)	35.0%	(1.8%)	32.1%
Consumer Discretionary	30.1%	42.4%	(36.2%)	28.0%	33.3%	27.9%
Utilities	23.4%	(7.1%)	1.6%	17.7%	0.5%	26.4%
Industrials	17.5%	18.1%	(5.5%)	21.1%	11.1%	29.3%
Consumer Staples	14.9%	0.5%	(0.7%)	17.3%	10.8%	27.6%
Energy	5.7%	(1.3%)	64.6%	53.4%	(33.7%)	11.8%
Real Estate	5.2%	12.4%	(26.1%)	46.2%	(2.2%)	29.0%
Health Care	2.6%	2.1%	(2.0%)	26.1%	13.5%	20.9%
Materials	(0.0%)	12.6%	(12.3%)	27.3%	20.7%	24.6%

Source: S&P Dow Jones Indices LLC. Data as of 12/31/2024.

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Model Portfolio Sector Holdings

Sector	SSR Model Portfolio		SSR Individual Groups				S&P 500	S&P MidCap 400	S&P SmallCap 600	12-Month Price Change		P/E Ratio (X)
	#	% of Value	Group 1	Group 2	Group 3	Group 4				Median	Average	
Energy	2	4.4%	0.0%	0.0%	8.5%	7.4%	3.0%	5.6%	5.0%	-1.7%	10.9%	12.1
Materials	3	7.8%	10.6%	0.0%	11.2%	8.9%	1.7%	6.0%	4.9%	-2.2%	9.2%	19.3
Industrials	7	14.1%	17.8%	18.2%	18.1%	5.2%	7.6%	21.2%	17.9%	4.2%	19.4%	24.6
Consumer Discretionary	8	23.1%	30.4%	10.4%	4.3%	48.7%	11.1%	14.5%	14.0%	-5.2%	15.5%	19.1
Consumer Staples	2	3.5%	0.0%	16.0%	0.0%	0.0%	5.8%	4.9%	3.6%	-5.7%	15.7%	23.0
Health Care	4	10.3%	10.2%	0.0%	14.1%	15.4%	9.6%	9.6%	11.5%	-18.1%	2.1%	28.5
Financials	6	15.1%	8.7%	37.9%	17.9%	0.0%	13.2%	17.2%	18.7%	14.2%	19.3%	13.0
Information Technology	6	17.4%	22.4%	7.1%	25.8%	14.4%	29.8%	10.3%	11.6%	7.6%	75.0%	31.5
Communication Services	0	0.0%	0.0%	0.0%	0.0%	0.0%	14.2%	1.8%	3.9%	-3.5%	8.6%	20.5
Utilities	1	2.3%	0.0%	10.4%	0.0%	0.0%	2.1%	2.4%	1.9%	5.9%	15.4%	20.2
Real Estate	0	0.0%	0.0%	0.0%	0.0%	0.0%	1.9%	6.4%	6.9%	-0.2%	-1.4%	31.9

Source: AAIL Stock Investor Pro and S&P Global. Data as of 1/8/2025.

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Top and Bottom SSR Performers for 2024

Performance by Group SSR Group	Total Return*		Risk Index
	2024	2023	
Group 1 O'Neil	38.6%	16.4%	1.50
Group 2 Dreman	26.7%	21.9%	1.17
Group 3 O'Shaughnessy	19.4%	29.7%	1.33
Group 4 Neff	1.5%	28.4%	1.20
SSR Portfolio	18.7%	24.5%	1.15
Best-Performing SSR Stocks of 2024			
Hawkins, Inc. (G1: HWKN)	84.2%	--	2.24
Deckers Outdoor Corp. (G1: DECK)	82.5%	29.4%	1.97
MDU Resources Group, Inc. (G2: MDU)	73.7%	(32.7%)	1.80
Fair Isaac Corp. (G1: FICO)	70.9%	36.0%	2.06
Stride, Inc. (G4: LRN)	66.7%	--	1.99
Weakest-Performing SSR Stocks of 2024			
Algoma Steel Group Inc. (G3: ASTL)	(29.9%)	50.3%	2.49
Shutterstock, Inc. (G4: SSTK)	(28.0%)	--	2.29
PBF Energy Inc. (G3: PBF)	(22.5%)	2.6%	2.74
Elevance Health, Inc. (G4: ELV)	(20.8%)	(7.0%)	1.27
Humana Inc. (G4: HUM)	(19.2%)	(10.0%)	1.69

*Internal rate of return while it was held in the SSR tracking portfolio

Source: S&P Global Market Intelligence. Data as of 12/31/2024.



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Top and Bottom SSR Performers for 2023

Performance by Group SSR Group	Total Return (%)*		Risk Index
	2023	2022	
Group 1 O'Neil	16.4	(27.7)	1.21
Group 2 Dreman	21.9	(13.2)	1.04
Group 3 O'Shaughnessy	29.7	(19.1)	1.28
Group 4 Neff	28.4	(5.6)	1.20
SSR Portfolio	24.5	(16.0)	1.03
Best-Performing SSR Stocks of 2023			
PulteGroup, Inc. (G4: PHM)	129.1	(19.4)	1.95
Warrior Met Coal Inc. (G3: HCC)	80.6	41.8	2.40
D.R. Horton, Inc. (G4: DHI)	72.0	(17.0)	1.96
Applied Materials, Inc. (G4: AMAT)	68.0	(37.6)	2.13
Evercore Inc. (G2: EVR)	60.2	14.4	1.92
Weakest-Performing SSR Stocks of 2023			
Allegro MicroSystems, Inc. (G1: ALGM)	(29.9)	--	2.65
Zumiez Inc. (G3: ZUMZ)	(24.4)	(54.7)	1.93
Enphase Energy Inc. (G1: ENPH)	(23.2)	(20.7)	3.73
Tecnoglass Inc. (G1: TGLS)	(20.1)	--	4.40
Digi International Inc. (G1: DGII)	(17.5)	(10.9)	2.28

*Internal rate of return of security while it was held in the SSR tracking portfolio.

Data as of 12/31/2023.

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Stock Superstars Report Portfolio Statistics

	Annual Portfolio Turnover	Average Buys/Sells per Year	Annual Return	Standard Deviation
Inception	41%	21	9.5%	17.8%
2024	44%	33	18.7%	15.6%
2023	27%	18	24.5%	16.5%
2022	30%	15	(16.1%)	22.9%
2021	23%	13	29.2%	9.8%
2020	46%	20	16.7%	31.9%
2019	18%	8	(10.8%)	16.4%
2018	30%	14	18.0%	14.8%
2017	28%	12	18.0%	5.9%
2016	28%	12	13.8%	12.7%
2015	28%	14	(3.1%)	11.5%
2014	27%	12	4.4%	11.4%
2013	24%	13	43.9%	9.6%
2012	38%	15	16.1%	11.2%
2011	27%	12	4.3%	18.6%
2010	36%	14	19.5%	21.7%
2009	45%	17	34.3%	24.5%
2008	40%	21	(43.5%)	28.3%
2007	49%	19	5.5%	8.9%
2006	70%	29	3.0%	11.4%
2005	71%	27	(0.3%)	10.9%
2004	56%	28	14.3%	11.8%
2003	70%	31	40.2%	11.9%
2002	96%	83	0.5%	17.0%

Data as of 12/31/2024



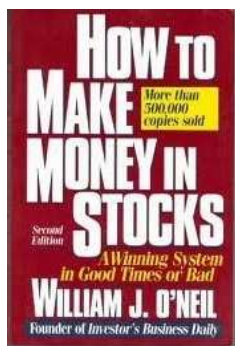
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Meet the Stock Superstars

- William O'Neil
 - Earnings and price momentum approach for identifying promising growth stocks
- David Dreman
 - Value investing with an earnings revision & surprise twist
- James O'Shaughnessy
 - Factor-based approach for value, financial strength & earning quality
- John Neff
 - A contrarian "total return" approach

O'Neil Approach: CAN SLIM



- William O'Neil developed his growth stock approach through study of company characteristics prior to their big stock price increase
- Approach presented in Second Edition of "How to Make Money in Stocks: A Winning System in Good Times or Bad"

Current Group 1 Portfolio Holdings

Oneil Analysis (Ranked by Price as % of 52-Week High)

Company	Ticker	EPS Cont-Growth YoY Q1	EPS Cont-Growth YoY Q2	EPS Cont-Growth 5Y	EPS Increases 7yrs	Price as % of 52-Week High	% Rank-Rel Strength 52-Week	Portfolio Addition Date	Portfolio Addition Price	Current Price	Relative Strength From High	Sector
Deckers Outdoor Corp.	DECK	39.5%	87.3%	27.0%	6	96.7%	92%	9/7/2023	\$86.11	\$207.52	1.01	Consumer Discretionary
ExlService Holdings, Inc.	EXLS	26.2%	-3.4%	27.7%	6	95.6%	86%	12/19/2024	\$44.81	\$45.28	1.02	Industrials
Tradeweb Markets Inc.	TW	15.2%	31.0%	-72.1%	5	94.6%	82%	12/7/2023	\$91.41	\$134.06	1.01	Financials
O'Reilly Automotive, Inc.	ORLY	6.4%	3.2%	19.0%	6	93.9%	77%	1/7/2019	\$342.64	\$1205.74	0.97	Consumer Discretionary
Microsoft Corporation	MSFT	10.4%	9.7%	18.5%	6	90.7%	64%	5/4/2020	\$173.65	\$424.56	0.85	Information Technology
Hawkins, Inc.	HWKN	5.5%	23.2%	25.8%	6	84.6%	91%	1/10/2024	\$66.55	\$118.1	0.89	Materials
Sterling Infrastructure, Inc.	STRL	56.3%	31.5%	36.7%	6	82.1%	95%	12/19/2024	\$174.42	\$167.05	0.95	Industrials
Fair Isaac Corporation	FICO	35.3%	-0.6%	26.4%	6	81.8%	90%	10/5/2023	\$856.06	\$1964.42	0.84	Information Technology
ADMA Biologics, Inc.	ADMA	1400.0%	533.3%	38.3%	6	78.5%	99%	8/19/2024	\$18.19	\$18.56	0.83	Health Care

Data as of 1/8/2025



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- **C: Current quarterly EPS**
 - Strong and improving quarterly EPS performance
- **A: Annual EPS**
 - Increase in EPS for each of the last five years
 - Strong annual growth rate of 25% or greater over the last five years
- **N: New company, product/service, industry trend or management**
 - Catalyst to start a strong price advance
 - New product or service, management team, technology
 - Stocks reaching new high after consolidation period



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- **S: Supply & demand**

- Firms with a smaller number of shares outstanding should increase more quickly

- **L: Leader or laggard**

- Look for market leaders in rapidly expanding industries
- Use relative strength to identify market leaders

- **I: Institutional sponsorship**

- Buy stocks being heavily bought by institutional investors & avoid those they're heavily selling
- Institutional investors are primarily mutual funds, but also hedge funds, banks, pension funds, insurance companies and other large institutions
- "Ride their coattails"



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- Only buy stocks in a market uptrend & take defensive action as a downturn begins

- **M: Market Direction**

- The "M" in CAN SLIM stands for market direction
 - Stay in sync with the direction of the overall market—Nasdaq composite, S&P 500 index, etc.



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When to Sell

- O'Neil believes that the stock price will reflect changes in fundamentals long before a company reports them
- When buying a stock, focus on both fundamentals and the chart action
- Decelerating YoY EPS growth over multiple quarters is O'Neil's primary fundamental sell rule

Group 1 Performance

Security Performance 12/31/2023 – 12/31/2024

Group	Ticker	Company	Year-End Portfolio Weight	Return On Investment	Sector
G1	HWKN	Hawkins, Inc.	2.3%	84.2%	Materials
G1	DECK	Deckers Outdoor Corp.	2.5%	82.5%	Consumer Discretionary
G1	FICO	Fair Isaac Corp.	2.1%	70.9%	Information Technology
G1	TW	Tradeweb Markets Inc.	1.8%	44.8%	Financials
G1	UFPT	UFP Technologies, Inc.	—	38.9%	Health Care
G1	ORLY	O'Reilly Automotive, Inc.	3.7%	24.8%	Consumer Discretionary
G1	MSFT	Microsoft Corp.	2.6%	13.3%	Information Technology
G1	ELF	elf Beauty, Inc.	—	12.5%	Consumer Staples
G1	DVA	DaVita Inc.	—	0.0%	Health Care
G1	EXLS	ExlService Holdings, Inc.	1.9%	-1.0%	Industrials
G1	STRL	Sterling Infrastructure, Inc.	1.7%	-3.4%	Industrials
G1	ADMA	ADMA Biologics, Inc.	1.9%	-5.7%	Health Care

Group 1 Watchlist

ONeil Watchlist (Ranked by Price as % of 52-Week High)

Company	Ticker	Watchlist Alert Date	Watchlist Alert Price	Current Price	EPS Cont-Growth 5Y	EPS Increases 7yrs	EPS Cont-Growth YoY Q1	EPS Cont-Growth YoY Q2	Price as % of 52 Week High	% Rank-Rel 52 week Strength	Sector: Industry
Stride, Inc.	LRN	10/23/24	\$89.71	\$109.02	38.8%	5	754.5%	40.3%	96.6%	93%	Consumer Discretionary: Diversified Consumer Services
ExlService Holdings, Inc.	EXLS	12/31/24	\$44.38	\$45.28	27.7%	6	26.2%	-3.4%	95.6%	86%	Industrials: Professional Services
Fortinet, Inc.	FTNT	10/10/24	\$104.05	\$96.04	30.6%	5	70.7%	48.5%	95.1%	87%	Information Technology: Software
The Descartes Systems Group	DSGX	10/16/24	\$107.38	\$113.16	27.4%	6	35.5%	25.0%	92.1%	81%	Information Technology: Software
BJ's Wholesale Club Holdings	BJ	1/8/25	\$92.57	\$92.57	29.9%	6	20.6%	11.3%	91.9%	82%	Consumer Staples: Consumer Staples Dist & Retail
MakeMyTrip Limited	MMYT	11/20/24	\$107.27	\$112.3	25.2%	5	736.8%	12.6%	91.3%	97%	Consumer Discretionary: Hotels, Restaurants & Leisure

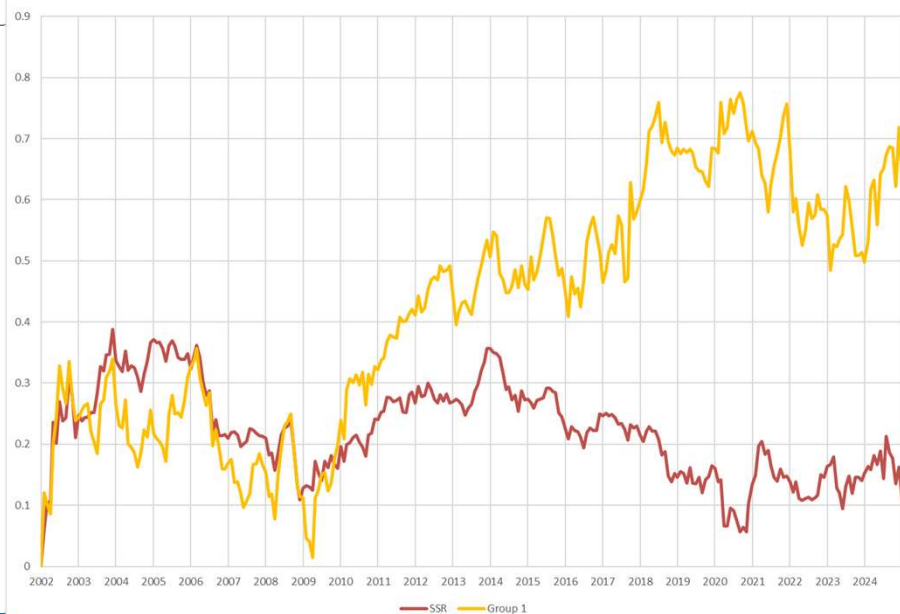
Data as of 1/8/2025



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Relative Performance to S&P 500



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Dreman's Contrarian Value Investment Approach

- Try to identify investment opportunities that are not necessarily recognized by the majority of other investors
 - Go against the crowd by seeking out-of-favor stocks and avoid high-flying “fashionable” stocks
- Look for financially solid companies that may be temporarily out of favor with the market
- Seek stocks that are priced low relative to their earnings, sales, cash flows or dividends



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Current Group 2 Portfolio Holdings

Dreman Analysis (Ranked by P/E Ratio)

Company	Ticker	Market Cap (Mil)	% Rank- Cap	P/E Ratio	% Rank- PE	Liabilities / Assets Q1 Company	Liabilities / Assets Q1 Industry	EPS Est	EPS Est	Portfolio Addition Date	Portfolio Addition Price	Current Price	Sector: Industry
								% Rev- Last Month Y0	% Rev- Last Month Y1				
Terex Corporation	TEX	\$3,001.3	64%	6.6	8%	48.2%	51.4%	-0.2%	-4.1%	6/5/2024	\$57.52	\$44.93	Industrials: Machinery
Signet Jewelers Limited	SIG	\$3,239.2	65%	7.1	9%	68.4%	68.6%	-1.7%	-1.2%	8/8/2024	\$74.24	\$74.48	Consumer Discretionary: Specialty Retail
MDU Resources Group, Inc.	MDU	\$3,680.2	67%	9.3	16%	62.6%	66.3%	6.5%	-5.5%	7/1/2020	\$15.87	\$18.05	Utilities: Gas Utilities
Molson Coors Beverage Co.	TAP	\$11,457.5	82%	12.6	30%	49.1%	55.5%	0.0%	0.2%	3/4/2024	\$62.37	\$55.59	Consumer Staples: Beverages
Ingredion Incorporated	INGR	\$8,699.2	79%	13.0	32%	47.2%	55.3%	0.0%	0.0%	8/3/2023	\$110.96	\$133.51	Consumer Staples: Food Products
JPMorgan Chase & Co.	JPM	\$684,493.7	100%	13.5	34%	91.8%	90.3%	1.1%	2.9%	3/4/2015	\$66.72	\$243.13	Financials: Banks
Primerica, Inc.	PRI	\$9,292.3	80%	14.0	35%	86.9%	78.7%	0.0%	0.1%	1/10/2024	\$211.19	\$278.45	Financials: Insurance
Owens Corning	OC	\$14,721.4	85%	14.6	37%	62.3%	55.8%	0.0%	-0.3%	5/30/2023	\$109.85	\$171.61	Industrials: Building Products
CNO Financial Group, Inc.	CNO	\$3,832.2	67%	15.0	38%	92.9%	78.7%	0.0%	0.0%	6/1/2020	\$14.35	\$37.13	Financials: Insurance
Amdocs Limited	DOX	\$9,500.5	80%	19.8	51%	45.2%	56.2%	0.1%	0.4%	11/19/2020	\$63.33	\$84.21	Information Technology: IT Services

Data as of 1/8/2025



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Dreman's Contrarian Value Investment Selection Process

- Screen mid- and large-cap stock universe
 - These firms are more in the public eye
 - Less chance of “accounting gimmickry”
 - These firms have more staying power and are less likely to go out of business than smaller companies or start-ups
- Screen value universe
 - Low P/E by industry
 - Above-market dividend yield
 - Visible earnings
- Conduct fundamental research
 - Financial strength & value metrics
 - High ratios of current assets relative to current liabilities; low debt as a percentage of equity; and low payout ratios
 - Favorable operating conditions, such as high returns on equity and high pretax profit margins relative to others in the industry.
 - Proven record of earnings growth that is also sustainable
- Portfolio construction & management
 - Diversify across numerous industry groups



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Sell Discipline

- P/E rises above that of the market
- Multiples exceed that of its sector or industry
- Deterioration in fundamental outlook
- “Extremely poor” price performance
- Mergers or acquisitions
- Market cap moves out of a distinct range



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Group 2 Performance

Security Performance 12/31/2023 – 12/31/2024

Group	Ticker	Company	Year-End Portfolio Weight	Return On Investment	Sector
G2	MDU	MDU Resources Group, Inc	2.3%	73.7%	Utilities
G2	JPM	JPMorgan Chase & Co.	2.7%	43.6%	Financials
G2	CNO	CNO Financial Group, Inc.	3.0%	35.8%	Financials
G2	EVR	Evercore Inc.	—	35.5%	Financials
G2	WRK	Westrock	—	34.1%	Industrials
G2	PRI	Primerica, Inc.	2.5%	29.4%	Financials
G2	INGR	Ingredion Inc.	2.3%	29.1%	Consumer Staples
G2	OC	Owens Corning	2.3%	16.7%	Industrials
G2	SIG	Signet Jewelers Ltd.	2.5%	9.0%	Consumer Discretionary
G2	DOX	Amdocs Limited	1.6%	-2.0%	Information Technology
G2	CSCO	Cisco Systems, Inc.	—	-2.6%	Information Technology
G2	HUN	Huntsman Corp.	—	-4.3%	Materials
G2	TAP	Molson Coors Beverage Co	1.4%	-5.9%	Consumer Staples
G2	TEX	Terex Corp.	1.8%	-18.9%	Industrials

Group 2 Watchlist

Dreman Watchlist

Company	Ticker	Watchlist Alert Date	Alert Price	Current Price	Market Cap (Mil)	% Rank- Market Cap	P/E Ratio	% Rank- PE	Liabilities / Assets Q1 Company	Liabilities / Assets Q1 Industry	EPS Est % Rev-Last Month Y0	EPS Est % Rev-Last Month Y1	Sector: Industry
Chubb Limited	CB	1/8/2025	\$266.65	\$266.65	\$107,486.1	98%	10.9	22%	72.0%	78.7%	0.2%	0.1%	Financials: Insurance
JD.com, Inc.	JD	11/18/2024	\$35.33	\$34.72	\$50,326.6	95%	10.9	22%	53.9%	61.3%	0.0%	0.2%	Consumer Discretionary: Broadline Retail
T. Rowe Price Group, Inc.	TROW	11/14/2024	\$119.8	\$112.84	\$25,068.5	91%	12.4	29%	18.2%	58.0%	0.3%	1.7%	Financials: Capital Markets
Molson Coors Beverage Co.	TAP	11/14/2024	\$62.73	\$55.59	\$11,457.5	82%	12.6	30%	49.1%	55.5%	0.0%	0.2%	Consumer Staples: Beverages
Telefônica Brasil S.A.	VIV	12/19/2024	\$7.94	\$7.75	\$12,814.0	84%	12.9	31%	44.1%	63.8%	0.0%	0.0%	Communication Services: Diversified Telecom
Ingredion Incorporated	INGR	11/7/2024	\$150.	\$133.51	\$8,699.2	79%	13.0	32%	47.2%	55.3%	0.0%	0.0%	Consumer Staples: Food Products
Maximus, Inc.	MMS	12/31/2024	\$74.65	\$77.57	\$4,677.1	70%	15.5	40%	55.4%	60.8%	1.3%	1.6%	Industrials: Professional Services

Data as of 1/8/2025



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Featured Stock Superstar: James O'Shaughnessy

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Factor Investing

- O'Shaughnessy is a proponent of "factor investing"
 - Factors are characteristics of stocks that are most indicative of strong total and risk-adjusted returns
 - Calls his methodology "fundamental quant"
- Common investment factors
 - Value
 - Quality
 - Financial Strength
 - Momentum
 - Growth
 - Estimate Revisions



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Current Group 3 Portfolio Holdings

OShaughnessy Analysis (Ranked by Value Score)

Company	Ticker	Value Score	P/Book Ratio	P/FCF Ratio	P/E Ratio	P/Sale Ratio	EBITDA Ratio	Shareholder Yield	Financial Strength Score	Earnings Quality Score	Portfolio Addition Date	Portfolio Addition Price	Portfolio Current Price	Sector: Industry
Teekay Corporation Ltd.	TK	98	0.37	1.2	4.7	0.51	2.6	0.4%	97	92	7/6/2023	\$6.33	\$7.14	Energy: Oil, Gas & Consumable Fuels
Danaos Corporation	DAC	97	0.51	na	2.8	1.55	2.3	6.1%	39	37	4/3/2023	\$55.20	\$79.74	Industrials: Marine Transportation
Universal Insurance Holdings	UVE	97	1.63	2.7	7.9	0.38	2.2	8.2%	73	85	1/19/2022	\$18.33	\$19.67	Financials: Insurance
DNOW Inc.	DNOW	92	1.3	5.1	6.9	0.59	7.1	0.6%	67	54	5/4/2020	\$5.94	\$12.96	Industrials: Trading Companies & Distributors
Upland Software, Inc.	UPLD	91	0.52	5.8	na	0.49	18.6	16.2%	86	96	12/19/2024	\$4.61	\$4.61	Information Technology: Software
Warrior Met Coal, Inc.	HCC	83	1.46	na	7.2	1.72	4.4	1.0%	85	58	5/4/2020	\$11.39	\$52.43	Materials: Metals & Mining
Pathward Financial, Inc.	CASH	70	2.19	10.9	11.3	2.65	na	5.0%	92	76	10/19/2021	\$61.00	\$74.48	Financials: Banks
NETGEAR, Inc.	NTGR	65	1.44	4.1	41	1.15	na	2.8%	58	82	9/4/2024	\$17.15	\$26.95	Information Technology: Communications Equip
Inogen, Inc.	INGN	61	1.13	na	na	0.69	na	-2.2%	30	83	10/31/2023	\$4.52	\$9.72	Health Care: Health Care Equipment & Supplies
Gentex Corporation	GNTX	49	2.66	26.1	14.4	2.63	11.6	3.6%	86	22	11/4/2015	\$16.57	\$27.18	Consumer Discretionary: Auto Components

Data as of 1/8/2025



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Buy Cheap Stocks

- There is a wealth of academic research and real-world performance that shows value investing outperforms the overall market in the long term
- There are numerous metrics for measuring value, and some fall into and out of favor while others have become less effective over time
 - Initially, O'Shaughnessy found that the price-to-sales ratio was the best single factor for value investors
 - Admits that one of his biggest mistakes was ever labeling a single value factor "king"
 - Accounting rules and structural changes in the market have reduced the efficacy of book value and, thus, price to book
- However, he has since discovered that using multiple factors to build a value "composite" delivers higher, less volatile and more consistent returns



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Value Composite

- O'Shaughnessy put together a Value Composite Score using these factors
 - Price-to-sales ratio
 - Price-earnings ratio
 - Enterprise-value-to-EBITDA ratio
 - Price-to-free-cash-flow ratio
 - Shareholder yield (dividend yield + rate of share repurchases)
- Average the percentile rankings for each factor to arrive at score from 1 to 100
 - Lower the score the better
- AAI added price-to-book-value ratio to its Value Composite
- AAI's Value Composite takes the average of the percentile rankings for these six value factors and then re-ranks the average



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Quality Matters

- Some stocks are cheap for a reason
- O'Shaughnessy also found that factors can help investors avoid potential traps
 - Avoiding stocks with questionable quality can help you pick better stocks to own
- Created composite scores for earnings quality and financial strength
- Value identifies what to potentially own and "quality" filters out stocks to avoid



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Earnings Quality Composite

- O'Shaughnessy put together an Earnings Quality Composite Score using these factors:
 - Current accruals to total assets
 - Change in operating assets
 - Total accruals to total assets
 - Depreciation to capital expenditures
- To make things easier, O'Shaughnessy created a single field
 - $(\text{Cash From Operations} - \text{Net Income}) \div \text{Market Cap}$
- Score from 1 to 100
 - Lower the score the better



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Earnings Quality

- Identifies companies that are aggressively reporting or misrepresenting their earnings
- Accounting choices can inflate earnings by delaying expenses or recognizing earnings early
 - Permitted under GAAP but could signal problems with the company
- Companies that are aggressively manipulating their earnings cannot sustain it forever and tend to underperform in the future



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Financial Strength Composite

- O'Shaughnessy put together a Financial Strength Composite Score using these factors
 - Debt-to-equity ratio
 - Cash-flow-to-debt ratio
 - External financing
 - 1-year change in long-term debt
- As a proxy for cash flow to debt (debt coverage), AAII's uses times interest earned
- Average the percentile rankings for each factor to arrive at score from 1 to 100
 - Higher the score the better



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SSR's O'Shaughnessy Multi-Factor Stock Selection Strategy

- Based on O'Shaughnessy's Value, Earnings Quality and Financial Strength composites
- Look for stocks that rank in the "top" 20% in terms of attractive valuation, earnings quality and financial strength
- Sell when these factors fall into the bottom quintile

Group 3 Performance

Security Performance 12/31/2023 – 12/31/2024

Group	Ticker	Company	Year-End Portfolio Weight	Return On Investment	Sector
G3	NTGR	NetGear, Inc.	4.2%	62.5%	Information Technology
G3	INGN	Inogen, Inc.	3.8%	60.4%	Health Care
G3	CASH	Pathward Financial, Inc.	2.6%	39.3%	Financials
G3	UVE	Universal Insurance Holdir	2.6%	35.2%	Financials
G3	CCRN	Cross Country Healthcare	—	33.5%	Health Care
G3	DNOW	DNOW Inc.	2.4%	14.6%	Industrials
G3	DAC	Danaos Corp.	2.8%	12.5%	Industrials
G3	TK	Teekay Corp.	2.3%	10.6%	Energy
G3	UPLD	Upland Software, Inc.	3.1%	-5.8%	Information Technology
G3	GNTX	Gentex Corp.	1.3%	-10.4%	Consumer Discretionary
G3	HCC	Warrior Met Coal, Inc.	3.3%	-11.4%	Materials
G3	PBF	PBF Energy Inc.	—	-22.5%	Energy
G3	ASTL	Algoma Steel Group Inc.	—	-29.9%	Materials

Group 3 Watchlist

OShaughnessy Watchlist

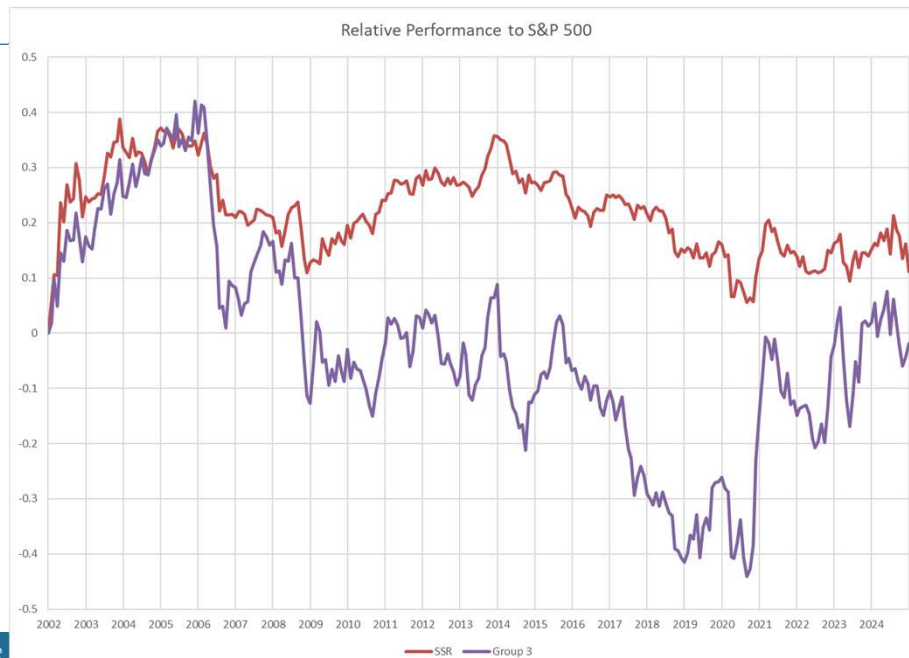
Company	Ticker	Watchlist		Alert	Current Price	Value	P/Book	P/FCF	P/E	P/Sales	EBITDA	EV/holder	Share- Yield	Financial- Strength	Earnings- Quality	Sector: Industry
		Alert Date	Price													
Chegg, Inc.	CHGG	11/20/2024	\$1.73	\$1.65	98	0.18	1.8	na	0.27	11.7	10.1%	86	99	Consumer Discretionary: Diversified Consumer Servi		
Teekay Corporation Ltd.	TK	9/5/2024	\$7.97	\$7.14	98	0.37	1.2	4.7	0.51	2.6	0.4%	97	92	Energy: Oil, Gas & Consumable Fuels		
Rocky Brands, Inc.	RCKY	12/12/2024	\$23.07	\$22.6	95	0.75	2.7	12.7	0.37	6	1.6%	81	87	Consumer Discretionary: Textiles, Apparel & Luxury (		
Civeo Corporation	CVEO	10/31/2024	\$25.65	\$23.22	95	1.03	4.8	16.1	0.48	5	7.8%	89	85	Industrials: Commercial Services & Supplies		
Herbalife Ltd.	HLF	10/1/2024	\$7.02	\$6.64	95	na	3.7	7.8	0.13	6	-1.7%	93	87	Consumer Staples: Personal Care Products		
Murphy Oil Corporation	MUR	10/1/2024	\$34.51	\$32.77	95	0.88	6.6	10.6	1.57	4.7	7.6%	86	85	Energy: Oil, Gas & Consumable Fuels		
Navient Corporation	NAVI	10/1/2024	\$15.22	\$13.08	93	0.51	2.1	18.8	1.44	na	14.9%	98	90	Financials: Consumer Finance		
Upland Software, Inc.	UPLD	12/12/2024	\$4.74	\$4.61	91	0.52	5.8	na	0.49	18.6	16.2%	86	96	Information Technology: Software		
Ferroglobe PLC	GSM	11/7/2024	\$4.34	\$3.92	90	0.85	5	18.7	0.45	5.3	1.1%	93	84	Materials: Metals & Mining		
Ranger Energy Services, Inc.	RNGR	12/12/2024	\$15.49	\$15.48	89	1.27	7.5	24.5	0.62	5.1	10.5%	88	81	Energy: Energy Equipment & Services		
Bausch Health Companies	BHC	10/31/2024	\$9.2	\$7.83	88	na	2.7	na	0.3	8.9	-0.8%	84	91	Health Care: Pharmaceuticals		
Invesco Ltd.	IVZ	1/8/2025	\$17.12	\$17.12	86	0.49	9	na	1.32	11.8	4.1%	93	82	Financials: Capital Markets		

Data as of 1/8/2025



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Featured Stock Superstar: John Neff



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Neff's Investment Principles

- Low price-earnings (P/E) ratio
- Fundamental growth in excess of 7%
- Yield protection (and enhancement, in most cases)
- Superior relationship of total return to P/E paid
- No cyclical exposure without compensating P/E multiple
- Solid companies in growing fields
- Strong fundamental case



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Look for “cheapo” stocks with a dividend-adjusted PEG that is noticeably out of line with market or industry benchmarks

- P/E Ratio = 10, EPS Growth = 5%
 - $PEG = P/E \div Growth = 10 \div 5 = 2.0$
- P/E Ratio = 10, EPS Growth = 10%
 - $PEG = P/E \div Growth = 10 \div 10 = 1.0$
- P/E Ratio = 10, EPS Growth = 10, Yield = 5%
 - Div Adj. PEG = $P/E \div (Growth + Yield)$
 $= 10 \div (10 + 5) = 0.67$

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Current Group 4 Portfolio Holdings

Neff Analysis

Company	Ticker	PE to Div Adj EPS Est Growth	Sales Growth 5 Yr	EPS Growth Est	Free Cash Flow/ Share 12 Mo	Operating Margin 12 Mo	Industry Operating Margin 12 Mo	Industry Operating Margin Y1	Industry Operating Margin Y1	Portfolio Addition Date	Portfolio Addition Price	Portfolio Current Price	Sector: Industry
Stride, Inc.	LRN	na	15.0%	na	\$6.34	13.9%	1.9%	12.2%	1.0%	3/4/2024	\$62.36	\$109.02	Consumer Discretionary: Diversified Consumer Services
PulteGroup, Inc.	PHM	0.41	9.5%	18.8%	\$5.33	21.4%	7.6%	21.3%	7.3%	1/11/2021	\$41.53	\$110.46	Consumer Discretionary: Household Durables
D.R. Horton, Inc.	DHI	0.49	15.9%	19.0%	\$4.94	16.6%	7.6%	16.6%	7.3%	12/10/2015	\$33.45	\$139.90	Consumer Discretionary: Household Durables
SM Energy Company	SM	0.61	7.6%	8.0%	\$3.65	47.0%	21.7%	43.5%	24.7%	11/29/2024	\$44.92	\$42.65	Energy: Oil, Gas & Consumable Fuels
BorgWarner Inc.	BWA	0.64	6.2%	10.7%	\$3.19	8.7%	5.0%	8.8%	5.0%	5/1/2023	\$42.51	\$31.54	Consumer Discretionary: Automobile Components
Graphic Packaging Holding	GPK	0.67	9.4%	15.5%	-\$1.42	13.3%	8.4%	13.7%	9.2%	5/30/2023	\$24.71	\$26.69	Materials: Containers & Packaging
Elevance Health, Inc.	ELV	1.31	13.2%	9.0%	-\$2.62	6.1%	2.9%	5.8%	3.2%	5/4/2020	\$267.84	\$383.24	Health Care: Health Care Providers & Services
Applied Materials, Inc.	AMAT	1.75	13.2%	10.9%	\$7.61	28.9%	6.7%	28.9%	7.7%	5/4/2020	\$46.50	\$176.99	Information Technology: Semiconductors & Semiconduct
Lockheed Martin Corp	LMT	2.80	4.7%	3.2%	\$14.39	12.6%	8.4%	13.4%	8.5%	8/3/2020	\$377.62	\$468.85	Industrials: Aerospace & Defense
Cencora, Inc.	COR	3.15	10.4%	9.1%	\$13.00	1.0%	2.9%	1.0%	3.2%	6/30/2020	\$98.81	\$237.83	Health Care: Health Care Providers & Services

Data as of 1/8/2025

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Fundamental Growth

- Low P/E companies growing faster than 7% a year indicate underappreciated signs of life
 - Particularly if accompanied by an attention-getting dividend
- Neff also wanted companies that were growing at a sustainable level
 - Usually capped growth at 20% a year

Yield: Return Shareholders Can Pocket

- A low P/E strategy often results in a superior dividend yield
- Per Graham & Dodd, yield is the more assured part of growth
- Companies usually only lower their dividend under extraordinary duress
- Since stock prices usually sell on the basis of expected earnings growth, shareholders collect the dividend income for free

Strong Fundamental Support

- Neff placed emphasis on cash flow, especially as companies became more creative with their definition of “earnings”
 - Excess cash flow can provide capital for additional dividends, stock buybacks, acquisitions or reinvestment
- Neff looked at operating margin as an indication of a company’s “earnings margin of error”
 - $(\text{Sales} - \text{Operating Expenses}) \div \text{Sales}$
- Among low P/E stocks, a robust operating margin supplies protection against negative surprises



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Reasons to Sell

- Neff sold shares for either of two reasons:
 - Fundamentals deteriorated
 - The price approached his expectations
- Sell when you make a mistake
- Failure of fundamentals becomes obvious using two measures:
 - Estimates of earnings
 - Five-year growth rates
- Calculated appreciation potential based on earnings expectations and projected P/E expansion
- “When you feel like bragging about a stock, it’s probably time to sell.”



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Group 4 Performance

Security Performance 12/31/2023 – 12/31/2024

Group	Ticker	Company	Year-End Portfolio Weight	Return On Investment	Sector
G4	LRN	Stride, Inc.	4.0%	66.7%	Consumer Discretionary
G4	TSCO	Tractor Supply Co.	—	14.3%	Consumer Discretionary
G4	GPX	Graphic Packaging Holding	2.5%	11.7%	Materials
G4	COR	Cencora, Inc.	2.5%	10.9%	Health Care
G4	LMT	Lockheed Martin Corp.	1.5%	9.4%	Industrials
G4	PHM	PulteGroup, Inc.	4.5%	6.4%	Consumer Discretionary
G4	AMAT	Applied Materials, Inc.	3.7%	0.9%	Information Technology
G4	DHI	D.R. Horton, Inc.	3.3%	-7.3%	Consumer Discretionary
G4	BWA	BorgWarner Inc.	1.5%	-10.5%	Consumer Discretionary
G4	SM	SM Energy Co.	1.9%	-13.7%	Energy
G4	HUM	Humana Inc.	—	-19.2%	Health Care
G4	ELV	Elevance Health, Inc.	1.5%	-20.8%	Health Care
G4	SSTK	Shutterstock, Inc.	—	-28.0%	Communication Services



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Group 4 Watchlist

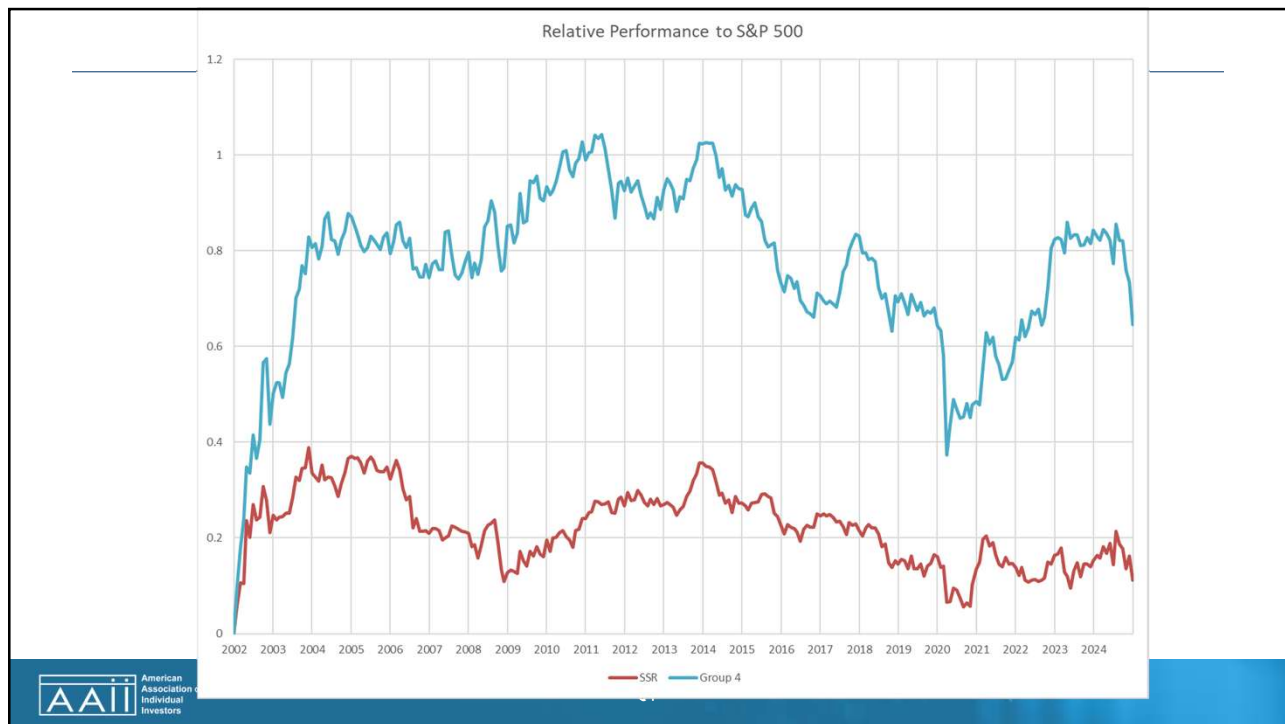
Company	Ticker	Date	Portfolio Addition	Portfolio Price	PE to Div Adj	Sales Growth	EPS Growth	Free Cash Flow/Share	Operating Margin	Operating Margin	Operating Margin	Operating Margin	Industry Sector
PulteGroup, Inc.	PHM	10/02/2024	\$143.30	\$110.46	0.41	9.5%	18.8%	533.0%	21.4%	7.6%	21.3%	7.3%	Consumer Discretionary: Household Durables
D.R. Horton, Inc.	DHI	11/07/2024	\$168.11	\$139.90	0.49	15.9%	19.0%	494.0%	16.6%	7.6%	16.6%	7.3%	Consumer Discretionary: Household Durables
Atkore Inc.	ATKR	10/01/2024	\$176.44	\$82.84	0.56	10.8%	10.0%	1002.0%	19.5%	1.0%	19.5%	0.4%	Industrials: Electrical Equipment
KB Home	KBH	10/01/2024	\$0.00	\$65.34	0.58	7.1%	13.0%	267.0%	11.6%	7.6%	12.0%	7.3%	Consumer Discretionary: Household Durables
SM Energy Company	SM	10/10/2024	\$44.89	\$42.65	0.61	7.6%	8.0%	365.0%	47.0%	21.7%	43.5%	24.7%	Energy: Oil, Gas & Consumable Fuels
Murphy Oil Corporation	MUR	10/16/2024	\$32.76	\$32.77	0.64	13.8%	13.0%	494.0%	23.5%	21.7%	30.1%	24.7%	Energy: Oil, Gas & Consumable Fuels
Janus International Group	JB	10/31/2024	\$7.36	\$7.00	0.65	17.1%	15.0%	104.0%	20.4%	10.6%	23.2%	11.8%	Industrials: Building Products
Cincinnati Financial Corp	CINF	07/26/2024	\$123.96	\$141.71	0.69	13.1%	8.3%	1326.0%	32.3%	12.2%	23.3%	10.6%	Financials: Insurance
Target Hospitality Corp.	TH	10/01/2024	\$7.56	\$9.72	0.74	18.6%	15.0%	127.0%	32.4%	10.0%	43.6%	10.2%	Consumer Discretionary: Hotels, Restaurants & Leisure
Match Group, Inc.	MTCH	12/12/2024	\$30.58	\$31.86	0.77	14.2%	16.0%	337.0%	24.7%	2.2%	27.3%	-1.4%	Communication Services: Interactive Media & Services
Upbound Group, Inc.	UPBD	11/07/2024	\$32.80	\$29.87	0.79	8.5%	20.0%	9.0%	7.0%	3.8%	4.3%	4.1%	Consumer Discretionary: Specialty Retail
Toll Brothers, Inc.	TOL	01/08/2025	\$127.03	\$127.03	0.86	8.5%	9.2%	813.0%	19.4%	7.6%	19.4%	7.3%	Consumer Discretionary: Household Durables
OFG Bancorp	OFG	10/23/2024	\$39.55	\$42.05	0.90	13.1%	9.0%	541.0%	44.7%	33.7%	44.2%	35.7%	Financials: Banks
NMI Holdings, Inc.	NMIH	07/25/2024	\$110.35	\$35.68	0.91	16.1%	9.1%	474.0%	77.9%	16.9%	76.8%	14.4%	Financials: Financial Services
First BanCorp.	FBP	10/31/2024	\$19.28	\$18.68	0.93	10.3%	7.7%	164.0%	44.7%	33.7%	46.3%	35.7%	Financials: Banks
CONMED Corporation	CNMD	10/31/2024	\$66.24	\$68.76	0.94	7.7%	16.2%	459.0%	11.5%	-1.8%	10.2%	-2.5%	Health Care: Health Care Equipment & Supplies
Skechers U.S.A., Inc.	SKX	10/01/2024	\$66.95	\$69.31	0.96	11.4%	17.8%	261.0%	10.0%	9.0%	9.8%	9.7%	Consumer Discretionary: Textiles, Apparel & Luxury Goods
W. R. Berkley Corporation	WRB	10/10/2024	\$58.10	\$58.09	0.97	9.6%	13.0%	833.0%	16.7%	12.2%	15.8%	10.6%	Financials: Insurance
Leidos Holdings, Inc.	LDOS	11/14/2024	\$167.96	\$145.75	1.01	8.7%	15.4%	775.0%	10.8%	8.0%	8.4%	8.2%	Industrials: Professional Services
Strategic Education, Inc.	STRA	10/01/2024	\$91.03	\$93.04	1.01	12.3%	15.0%	365.0%	14.2%	1.9%	10.0%	1.0%	Consumer Discretionary: Diversified Consumer Goods
Centene Corporation	CNC	12/12/2024	\$58.00	\$63.17	1.03	20.0%	10.7%	46.0%	3.2%	2.9%	3.4%	3.2%	Health Care: Health Care Providers & Services
ConocoPhillips	COP	12/12/2024	\$100.91	\$101.62	1.03	9.1%	8.0%	434.0%	26.8%	21.7%	28.4%	24.7%	Energy: Oil, Gas & Consumable Fuels
Advanced Drainage Systems	WMS	11/20/2024	\$128.39	\$115.02	1.04	15.7%	17.0%	450.0%	24.3%	10.6%	25.2%	11.8%	Industrials: Building Products
Webster Financial Corp	WBS	10/01/2024	\$44.86	\$55.27	1.08	16.9%	8.6%	164.0%	47.6%	33.7%	48.7%	35.7%	Financials: Banks
Gibraltar Industries, Inc.	ROCK	12/19/2024	\$60.59	\$59.01	1.09	10.5%	15.0%	477.0%	12.2%	10.6%	12.2%	11.8%	Industrials: Building Products

Data as of 1/8/2025



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Stock Superstar

An investor with a systematic approach to investing who has outperformed the market over the long term.

AAII American Association of Individual Investors

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Discipline Is Key

- Even the best stock selection strategies will go through periods where they underperform the market
- Having the discipline and perseverance to stay the course through these periods is essential to profiting from these strategies
- Majority of investors fail to beat market averages because they do not follow a disciplined approach



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Thank You!

Contact me at **johnb@aaii.com**
with questions or comments
about this presentation



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